

ADOPTED

ANDERSON VALLEY HEALTH CENTER INC.

2016-2017 ANNUAL BUDGET

**ANDERSON VALLEY HEALTH CENTER INC.
2016-2017 ANNUAL BUDGET**

STATEMENT OF ACTIVITIES

	2014-15 AUDIT	2015-16 BUDGET	2015-16 ANNUALIZED	2016-17 BUDGET	VARIANCE
REVENUE:					
MEDI-CAL	891,642	799,385	888,765	1,018,050	129,285
MEDICARE	214,999	250,855	314,315	281,845	(32,471)
CHDP	7,759	29,612	6,471	10,800	4,329
OTHER PUBLIC	23,598	18,355	23,137	30,528	7,391
INSURANCE	260,656	167,186	232,652	206,619	(26,033)
PRIVATE PAY & OTHER	237,458	161,764	222,641	206,622	(16,018)
SLIDING SCALE & OTHER WRITEOFFS	(196,813)	(80,882)	(235,716)	(142,053)	93,663
PATIENT REFUNDS	(376)	-	(1,299)	-	1,299
PROVISION FOR BAD DEBT	(168,540)	(161,553)	(135,219)	(150,130)	(14,911)
MEDI-CAL PPS SETTLEMENT	-	-	-	-	-
COST REPORT SETTLEMENT	-	-	(228)	-	228
NET PATIENT REVENUE	1,270,384	1,184,722	1,315,519	1,462,281	146,761
TOTAL OPERATING EXPENSES	(2,392,758)	(2,395,009)	(2,471,577)	(2,944,721)	473,144
NET UNCOMPENSATED CARE	(1,122,374)	(1,210,286)	(1,156,058)	(1,482,440)	(326,383)
GRANTS & OTHER REVENUE					
FEDERAL GRANT 330 (E)	852,447	969,308	1,048,419	1,343,834	295,415
FEDERAL GRANT - EXPANDED SERVICES	163,270	32,654	125,087	-	(125,087)
CA WELLNESS	50,008	-	-	-	-
BLUE SHIELD	29,580	25,000	20,377	25,000	4,624
GRANTS - AMERICORPS SUPPORT	-	-	-	31,600	31,600
OTHER GRANTS	9,755	35,000	-	40,645	40,645
FUNDRAISING REVENUE	11,000	30,000	31,615	29,999	(1,616)
MEANINGFUL USE INCENTIVE	-	21,250	-	21,250	21,250
PARTNERSHIP QIP	64,139	50,000	51,641	48,000	(3,641)
CONTRACT REVENUE-USAC	32,681	11,100	11,100	11,100	-
DONATIONS & OTHER INCOME	95,746	70,000	37,155	70,000	32,845
INTEREST & DIVIDEND INCOME	49	50	545	500	(45)
DUES & RENTAL INCOME	9,700	7,200	6,450	6,000	(450)
TOTAL GRANTS & OTHER REVENUE	1,318,374	1,251,562	1,332,387	1,627,928	295,541
NET EXCESS OF REVENUE OVER EXPENSES	196,000	41,276	176,329	145,488	(30,842)
VISITS	12,411	12,130	11,462	12,054	593
NET PATIENT REVENUE PER VISIT	\$ 115.97	\$ 110.99	\$ 126.71	\$ 133.76	\$ 7.05
COST PER VISIT	\$ 192.79	\$ 197.45	\$ 215.64	\$ 244.29	\$ 28.64

ANDERSON VALLEY HEALTH CENTER INC.
2016-2017 ANNUAL BUDGET
SCHEDULE OF OPERATING EXPENSES

	2014-15 AUDIT	2015-16 BUDGET	2015-16 ANNUALIZED	2016-17 BUDGET	VARIANCE
STAFF COSTS:					
WAGES	1,189,487	1,223,674	1,291,044	1,600,064	309,020
BENEFITS:					
PAYROLL TAXES	94,958	99,103	91,935	128,004	36,069
WORKER'S COMPENSATION	15,291	15,913	20,728	25,688	4,961
OTHER BENEFITS	223,304	220,411	225,160	279,951	54,791
TOTAL WAGES & BENEFITS	<u>1,523,040</u>	<u>1,559,101</u>	<u>1,628,866</u>	<u>2,033,708</u>	<u>404,842</u>
CONTRACTED SERVICES	39,894	3,600	-	12,693	12,693
TOTAL STAFF COSTS	<u>1,562,934</u>	<u>1,562,701</u>	<u>1,628,866</u>	<u>2,046,401</u>	<u>417,535</u>
FACILITY COSTS					
DEPRECIATION OF BUILDINGS	71,438	72,688	71,439	72,000	561
MORTGAGE INTEREST	75,938	73,541	73,357	58,045	(15,312)
JANITORIAL SERVICES	15,657	15,648	16,797	17,000	203
RENT	780	780	780	780	-
REAL ESTATE TAXES	(76)	-	270	270	-
REPAIRS & MAINTENANCE	1,822	5,000	4,980	5,000	20
UTILITIES	14,113	15,000	20,629	21,000	371
TOTAL FACILITY COSTS	<u>179,672</u>	<u>182,657</u>	<u>188,252</u>	<u>174,095</u>	<u>(14,157)</u>
OTHER OPERATING EXPENSES					
ACCOUNTING FEES	83,481	90,000	88,515	105,000	16,485
AUDIT FEES	19,000	20,000	19,000	20,000	1,000
BANK CHARGES	7,782	9,306	6,867	7,000	133
BILLING SERVICE	4,175	42,000	23,303	42,000	18,697
BOOKKEEPING SERVICES	15,410	14,100	13,920	15,000	1,080
COMPUTER SUPPLIES & SUPPORT	140,660	130,000	110,523	77,861	(32,662)
CONSULTING FEES	39,745	21,800	28,721	108,300	79,579
CONSULTING CFO	16,650	14,500	18,240	20,000	1,760
CONTINUING EDUCATION	5,464	8,004	671	700	30
CONTRIBUTIONS	-	-	1,758	1,800	42
DEPRECIATION	34,677	29,403	19,959	25,000	5,041
DUES & PUBLICATIONS	15,163	12,000	18,113	18,500	387
EMPLOYMENT ADVERTISING	-	500	-	500	500
EQUIPMENT LEASE	4,053	3,700	3,637	3,700	63
FUNDRAISING EXPENSE	-	-	118	1,200	1,082
INFECTIOUS WASTE	4,322	5,000	6,048	6,100	52
INSURANCE-GENERAL	11,285	11,500	11,972	12,000	28
INSURANCE-MALPRACTICE	11,738	14,092	9,782	7,500	(2,282)
INTEREST EXPENSE	990	500	416	420	4
LAB SERVICES	10,308	13,605	15,816	16,000	184
LEGAL FEES	11,838	15,000	33,213	5,000	(28,213)
PAYROLL SERVICE	8,755	10,000	12,558	19,000	6,442
MINOR EQUIPMENT	-	2,000	5,788	6,000	212
POSTAGE & SHIPPING	5,594	5,130	4,868	4,900	32
PROVIDER HOUSING	11,000	1,000	1,500	5,000	3,500
PUBLICITY/ADVERTISING	846	1,000	1,062	1,100	38
RECRUITING EXPENSE	7,864	1,500	7,583	5,000	(2,583)
REPAIRS & MAINTENANCE	3,742	6,000	5,567	5,600	33
SUPPLIES-OFFICE	14,445	16,586	17,320	18,216	896
SUPPLIES-DENTAL	-	22,723	34,060	41,486	7,426
SUPPLIES-MEDICAL	45,038	24,300	32,153	28,186	(3,967)
SUPPLIES-PHARMACEUTICALS	47,167	48,000	44,325	38,856	(5,469)
TAXES & LICENSES	3,887	5,400	4,155	4,200	45
TELEPHONE & COMMUNICATIONS	52,335	36,001	39,062	39,100	38
TRAVEL & CONFERENCES	12,738	15,000	13,866	14,000	134
TOTAL OTHER OPERATING EXPENSES	<u>650,152</u>	<u>649,650</u>	<u>654,459</u>	<u>724,225</u>	<u>69,766</u>
TOTAL DIRECT EXPENSES	2,392,758	2,395,009	2,471,577	2,944,721	473,144
ALLOCATION OF ADMINISTRATION	-	-	-	-	-
TOTAL EXPENSES	<u>2,392,758</u>	<u>2,395,009</u>	<u>2,471,577</u>	<u>2,944,721</u>	<u>473,144</u>

**ANDERSON VALLEY HEALTH CENTER INC.
2016-2017 ANNUAL BUDGET**

STATEMENT OF ACTIVITIES BY DEPARTMENT

	<u>MEDICAL</u>	<u>DENTAL</u>	<u>BEHAVIORAL HEALTH</u>	<u>ADMIN</u>	<u>TOTAL</u>
REVENUE:					
MEDI-CAL	312,900	482,550	222,600	-	1,018,050
MEDICARE	243,770	-	38,075	-	281,845
CHDP	5,100	4,800	900	-	10,800
OTHER PUBLIC	21,378	9,150	-	-	30,528
INSURANCE	146,848	36,267	23,505	-	206,619
PRIVATE PAY & OTHER	51,008	144,474	11,141	-	206,622
SLIDING SCALE & OTHER WRITEOFFS	(35,068)	(99,326)	(7,659)	-	(142,053)
PATIENT REFUNDS	-	-	-	-	-
PROVISION FOR BAD DEBT	(69,453)	(53,809)	(26,868)	-	(150,130)
MEDI-CAL PPS SETTLEMENT	-	-	-	-	-
COST REPORT SETTLEMENT	-	-	-	-	-
NET PATIENT REVENUE	676,482	524,106	261,693	-	1,462,281
TOTAL OPERATING EXPENSES	(1,582,209)	(843,723)	(431,189)	(87,600)	(2,944,721)
NET UNCOMPENSATED CARE	(905,727)	(319,617)	(169,496)	(87,600)	(1,482,440)
GRANTS & OTHER REVENUE					
FEDERAL GRANT 330 (E)	744,186	396,841	202,807	-	1,343,834
FEDERAL GRANT - EXPANDED SERVICE	-	-	-	-	-
CA WELLNESS	-	-	-	-	-
BLUE SHIELD	25,000	-	-	-	25,000
GRANTS - AMERICORPS SUPPORT	31,600	-	-	-	31,600
OTHER GRANTS	40,645	-	-	-	40,645
FUNDRAISING REVENUE	14,049	10,675	5,275	-	29,999
MEANINGFUL USE INCENTIVE	21,250	-	-	-	21,250
PARTNERSHIP QIP	34,897	-	13,103	-	48,000
CONTRACT REVENUE-USAC	-	-	-	11,100	11,100
DONATIONS & OTHER INCOME	-	-	-	70,000	70,000
INTEREST & DIVIDEND INCOME	-	-	-	500	500
DUES & RENTAL INCOME	-	-	-	6,000	6,000
TOTAL GRANTS & OTHER REVENUE	911,627	407,516	221,185	87,600	1,627,928
NET EXCESS OF REVENUE OVER EXPENSE	5,900	87,899	51,689	-	145,488
VISITS	5,645	4,290	2,120		12,054
NET PATIENT REVENUE PER VISIT	\$ 132.14	\$ 134.72	\$ 136.15		\$ 133.76
COST PER VISIT	\$ 280.29	\$ 196.68	\$ 203.44		\$ 244.29

ANDERSON VALLEY HEALTH CENTER INC.
2016-2017 ANNUAL BUDGET
SCHEDULE OF OPERATING EXPENSES BY DEPARTMENT

	MEDICAL	DENTAL	BEHAVIORAL HEALTH	ADMIN	TOTAL
STAFF COSTS:					
WAGES	666,980	333,155	208,418	391,511	1,600,064
BENEFITS:					
PAYROLL TAXES	53,358	26,652	16,673	31,321	128,004
WORKER'S COMPENSATION	10,708	5,349	3,346	6,286	25,688
OTHER BENEFITS	116,322	58,103	36,348	69,178	279,951
TOTAL WAGES & BENEFITS	847,368	423,259	264,785	498,296	2,033,708
CONTRACTED SERVICES	-	12,693	-	-	12,693
TOTAL STAFF COSTS	847,368	435,952	264,785	498,296	2,046,401
FACILITY COSTS					
DEPRECIATION OF BUILDINGS	32,400	25,200	7,200	7,200	72,000
MORTGAGE INTEREST	26,120	20,316	5,805	5,805	58,045
JANITORIAL SERVICES	7,650	5,950	1,700	1,700	17,000
RENT	351	273	78	78	780
REAL ESTATE TAXES	122	95	27	27	270
REPAIRS & MAINTENANCE	2,250	1,750	500	500	5,000
UTILITIES	9,450	7,350	2,100	2,100	21,000
TOTAL FACILITY COSTS	78,343	60,933	17,410	17,410	174,095
OTHER OPERATING EXPENSES					
ACCOUNTING FEES	-	-	-	105,000	105,000
AUDIT FEES	-	-	-	20,000	20,000
BANK CHARGES	-	-	-	7,000	7,000
BILLING SERVICE	-	-	-	42,000	42,000
BOOKKEEPING SERVICES	-	-	-	15,000	15,000
COMPUTER SUPPLIES & SUPPORT	-	-	-	77,861	77,861
CONSULTING FEES	-	-	-	108,300	108,300
CONSULTING CFO	-	-	-	20,000	20,000
CONTINUING EDUCATION	304	57	120	218	700
CONTRIBUTIONS	-	-	-	1,800	1,800
DEPRECIATION	16,250	3,750	-	5,000	25,000
DUES & PUBLICATIONS	6,184	-	-	12,316	18,500
EMPLOYMENT ADVERTISING	-	-	-	500	500
EQUIPMENT LEASE	-	-	-	3,700	3,700
FUNDRAISING EXPENSE	-	-	-	1,200	1,200
INFECTIOUS WASTE	3,050	3,050	-	-	6,100
INSURANCE-GENERAL	-	-	-	12,000	12,000
INSURANCE-MALPRACTICE	4,200	2,100	1,200	-	7,500
INTEREST EXPENSE	-	-	-	420	420
LAB SERVICES	6,560	9,440	-	-	16,000
LEGAL FEES	-	-	-	5,000	5,000
PAYROLL SERVICE	-	-	-	19,000	19,000
MINOR EQUIPMENT	4,260	1,740	-	-	6,000
POSTAGE & SHIPPING	-	-	-	4,900	4,900
PROVIDER HOUSING	5,000	-	-	-	5,000
PUBLICITY/ADVERTISING	-	-	-	1,100	1,100
RECRUITING EXPENSE	4,400	-	250	350	5,000
REPAIRS & MAINTENANCE	2,016	728	224	2,632	5,600
SUPPLIES-OFFICE	2,550	1,093	364	14,209	18,216
SUPPLIES-DENTAL	-	41,486	-	-	41,486
SUPPLIES-MEDICAL	28,186	-	-	-	28,186
SUPPLIES-PHARMACEUTICALS	38,856	-	-	-	38,856
TAXES & LICENSES	336	2,310	-	1,554	4,200
TELEPHONE & COMMUNICATIONS	7,429	782	3,519	27,370	39,100
TRAVEL & CONFERENCES	1,540	140	140	12,180	14,000
TOTAL OTHER OPERATING EXPENSES	131,121	66,676	5,817	520,611	724,225
TOTAL DIRECT EXPENSES	1,056,832	563,562	288,012	1,036,316	2,944,721
ALLOCATION OF ADMINISTRATION	525,378	280,161	143,178	(948,716)	-
TOTAL EXPENSES	1,582,209	843,723	431,189	87,600	2,944,721